

A FREE CHECKLIST FROM KRIS ASQUITH

7 Questions to Ask Before You Buy in a Golf Community

Southwest Florida golf communities aren't all set up the same way. Ask these before you make an offer.

NAPLES · BONITA SPRINGS · ESTERO · FORT MYERS

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BRING THIS TO EVERY SHOWING

The 7 questions

1. **Is the golf bundled, equity or optional?** Bundled means every owner is a member and pays the dues, even if you never play. Equity means you buy a stake in the club, separate from the house. Optional means you join if you want, or just pay by the round.
2. **What are the yearly dues, and what do they cover?** Golf only, or also dining, tennis, pickleball and the fitness center? Ask whether there's a yearly minimum you have to spend at the restaurant.
3. **Is there a one-time fee to join, and do you get any of it back when you leave?**
4. **How have the dues changed over the last few years, and are any club projects or special assessments planned?** Ask for the club's budget and recent meeting notes.
5. **Can you rent your home out, and can your renters use the club?**
6. **What happens to the membership when you sell?** Does it go with the house, or does the buyer join separately? With equity, ask when you get your money back.
7. **Is there a waitlist to join, or limits on tee times during season?**

Bring this list to every showing. If you want help getting these answers for a community you're considering, call me first.

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This checklist is general information, not legal or financial advice. Every club sets its own rules, so get the answers in writing from the club.